

INTERVIEW



“ INDIAN AVIATION COMPONENT MRO IS POISED TO GROW FURTHER WITH THE EXPECTED AIRCRAFT FLEET GROWTH...”

Epsilon Aerospace Private Limited (EAPL) is a leading Service provider for Aircraft Cabin upholstery and refurbishment. In an exclusive interview **Naveen Chawla, CEO, Epsilon Aerospace** discusses with **Vishal Kashyap** regarding the prospects of the Indian market and future business plans. Excerpts...

How do you see the business prospects in India with growing number of fleets and new airlines in coming?

We believe that regulatory developments will lead to a renewed focus on the safety parameters of the aircraft cabin. This will only standardize the industry in terms of performance requirements. Unlike in other areas of maintenance where a high level of standardization exists, currently, there is a lack of standardization in aircraft cabin repair & maintenance. We expect improvement in the standardization in the aircraft cabin arena as well. We foresee Indian aircraft interior companies gaining the capability of manufacturing cabin parts locally and providing them at a comparative rate.

What all regulatory approvals do you have for servicing the Indian aircrafts?

In the Aviation Component MRO segment, EAPL is an approved DGCA 21G and CAR 145 facility. EAPL is also subcontracted by its partners in Europe for UK CAA / EASA 21G certifications and has a partner for EASA 21J Approved Design Organization. EAPL is the first SME component MRO in India to receive DGCA Part 21G approval to manufacture aircraft Seat covers. EAPL is one such MRO built on a strong ethos of safety & quality, encompassing all the above. Recently, Epsilon Aerospace achieved its ISO 9001:2015 accreditation from TUV SUD for 'Manufacturing and repair of aircraft cabin furnishing parts.' This indicates a robust Quality Monitoring System implemented by Epsilon Aerospace. This

certification is a testimonial to the highest quality standards deployed by Epsilon Aerospace team in terms of repair & manufacturing for our aviation customers,

How big is Upholstery Completion market in terms of business volume?

In India, aviation component MRO is 17% of the total MRO business. This is poised to grow further with the expected aircraft fleet growth in India.

What are the future plans that you have projected as part of expansion?

We will continue to focus on maintaining our niche. Our expertise lies in aircraft cabin design, engineering, and refurbishment. We will continue to provide full cabin management solutions to the airlines, with the highest standards of safety and quality, always.

Any additional info if you would like to announce with the industry?

The aircraft cabin market in India is bifurcated into two major segments. The first segment comprises operators that have identified a safe and clean cabin as a hallmark for brand positioning. At the same time, there might be other operators that identify aircraft cabins as the first element where a significant amount of cost reductions occurs. This might sometimes lead them to use sub-standard, non-approved material for repairs, local fabrications, or simply allowing broken cabins to be cannibalized. In those scenarios, it might present a challenge for such aircraft operators. However, the airlines slowly and steadily recognize the impact of a clean and airworthy aircraft cabin. Regulators have realized the importance of safety measures, designs, and challenging aspects of an aircraft cabin. [AW](#)

